



URBAN DEVELOPMENT INSTITUTE—PACIFIC REGION

**FRI & SAT
Nov 6 & 7,
2009**

**School of
Development**

Fri 8:30 am - 4:30 pm
Sat 9:00 am - 3:00 pm

**BCIT Downtown
Campus**

Atrium Room
555 Seymour St.

Faciliator

Michael von Hausen,
MVH Urban Planning

Faculty

Colin Bosa
Sandra Cawley
Jim McPherson
Ben Taddei

Registration

CHEQUES ONLY. No
Visa. Fax form and mail
cheque.

**Urban
Development
Institute-Pacific Region**

200—602 W. Hastings St.
Vancouver, BC V6B 1P2
T. 604-669-9585
F. **604-689-8691**

www.udi.bc.ca

SCHOOL OF DEVELOPMENT

**The 'Numbers' Behind
Housing Development**

In our new economy where financing is tight, it's more important than ever to understand proformas and be able to accurately calculate the viability of a project. This intensive two-day course provides a hands-on, practical look at financial analysis and risk assessment in housing development.

Join course facilitator **Michael von Hausen** of MVH Urban Planning, along with our stellar faculty — 2 developers, an appraiser and a broker — for an interactive learning experience! Our veteran instructors will draw from their own experiences to teach you the basics of proforma development, land and project valuation, sensitivity analysis and financing criteria. If you're determined to have a future in real estate development, understanding the numbers is a must.

FACULTY

Colin Bosa, Chief Executive Officer, Bosa Properties
Sandra Cawley, Partner, Burgess Cawley Sullivan & Associates
Jim McPherson, President, Realtech Capital Group
Ben Taddei, Chief Operating Officer, ParkLane Homes

Space is limited. Register early.

Proudly Sponsored by:



Homeowner
Protection Office

REGISTRATION

Price includes GST + Lunches
UDI Members \$545.00
Non Members \$725.00

basic calculator required

NAME(S) _____

COMPANY _____

PHONE _____ FAX _____

EMAIL _____

Receipt of payment required to confirm registration. **Cancellations must be received by 5 pm, Friday, Oct 30th or full payment will be required.**
No refunds after this date.